



FUNDAMENTALS OF REAL ESTATE 2018

WEDNESDAY, FEBRUARY 14, 2018

8:30 A.M. - 4:00 P.M.

6.0 hours CLE credit including
0.5 hour Enhanced Ethics for
Delaware and Pennsylvania attorneys

REGISTRATION AND CHECK-IN: 8:00 A.M. – 8:30 A.M. | CLE SEMINAR: 8:30 A.M. – 4:00 P.M.

Live in New Castle County at Delaware State Bar Association, 405 N. King St., Suite 100, Wilmington, DE

Live webcast in Kent County at Morris James LLP, 850 New Burton Rd., Suite 101, Dover, DE

Live webcast in Sussex County at Tunnell & Raysor, 30 E. Pine St., Georgetown, DE

ABOUT THE PROGRAM

If you are new to real and personal property law, either as a new admittee or you're handling a pro bono case or just need a refresher, this seminar is invaluable. Experts in the field will discuss the real estate essentials of settlements, titles searches, financing, land use, and escrow.

PROGRAM HIGHLIGHTS:

- Agreements of Sale
- Title Searches
- Land Use Regulations
- The Relationship between Attorneys and Title Companies
- Protecting your Escrow Accounts
- Real Estate Settlements
- Ethics and Real Estate Law
- Mortgage and Residential Financing
- Liens on Real Estate

Sponsored by

The Real and Personal Property Section of the Delaware State Bar Association

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PROGRAM SCHEDULE

Moderator

Peter S. Kirsh, Esquire
The Kirsh Law Firm

Program

8:00 a.m. – 8:30 a.m.
 Registration and Check-in

8:30 a.m. - 9:30 a.m.
Agreements of Sale
 Andrew P. Taylor, Esquire
Cooch and Taylor P.A.

9:30 a.m. - 10:15 a.m.
Title Searches
 Stephen M. Kessler, Esquire
The Danneman Firm, LLC

10:15 a.m. - 10:30 a.m. | Break

10:30 a.m. - 11:15 a.m.
Land Use Regulations
 Richard "Shark" Forsten, Esquire
Saul Ewing Arnstein & Lehr LLP

11:15 a.m. – 11:30 p.m.
**The Relationship between Attorneys
 and Title Companies**
 James F. Harker, Esquire
Cohen Seglias Pallas Greenhall & Furman PC

11:30 p.m. - 12:00 p.m.
Protecting your Escrow Accounts
 Brian Frederick Funk, Esquire
Brian Frederick Funk, P.A.

12:00 p.m. - 1:00 p.m. | Lunch (on your own)

1:00 p.m. - 2:00 p.m.
Real Estate Settlements
 Deborah J. Galonsky, Esquire
Baird Mandalas Brockstedt, LLC

2:00 p.m. - 2:15 p.m. | Break

2:15 p.m. - 2:45 p.m.
Ethics and Real Estate Law
 Peter S. Kirsh, Esquire (moderator)
The Kirsh Law Firm
 Charles Slanina, Esquire
Finger & Slanina, LLC
 William Patrick Brady, Esquire
The Brady Law Firm, P.A.
 Kathleen M. Vavala, Esquire
Office of Disciplinary Counsel

2:45 p.m. - 3:30 p.m.
Mortgage and Residential Financing
 Barbara Brodoway, Esquire
Ward & Taylor LLC

3:30 p.m. - 4:00 p.m.
Liens on Real Estate
 Timothy M. Rafferty, Esquire

4:15 p.m. - 5:30 p.m.
Happy Hour Networking
 Cocina Lolo
 405 N. King Street | Lobby Entrance

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REGISTRATION FORM

THREE WAYS TO REGISTER:

- NEW! Register online at www.dsba.org/cle. Log in and select Live Seminars (DSBA members only).
- Fax this completed form with credit card information to (302) 658-5212
- Mail this completed form with check or credit card information to:
Delaware State Bar Association, 405 N. King St., Suite 100, Wilmington, DE 19801

REGISTER ONLINE

Fundamentals of Real Estate 2018 • Wednesday, February 14, 2018

Please return by Wednesday, February 7, 2018 • DSB02142018FUNDA

LOCATION:

- Delaware State Bar Association in Wilmington Morris James in Dover Tunnell & Raysor in Georgetown

SELECT REGISTRATION TYPE:

All rates include the CLE Seminar and Material Download

- \$75.00 Attorneys Admitted to the Bar on or after December 1, 2015
- \$195.00 Members and Staff (admitted prior to December 1, 2015) Registering Before 2/7/18
- \$205.00 Members and Staff (admitted prior to December 1, 2015) Registering On or After 2/7/18
- \$305.00 Non-Members
- PA Credit – Add \$18.00 PA ID No. _____
- I will attend the social and happy hour at Cocina Lolo

Name: _____ DE ID No.: _____

E-mail: _____

Firm: _____ Phone: _____

Address: _____

Check/Charge in the amount of \$ _____ enclosed. Please make checks payable to DSBA.

MasterCard Visa Amex Discover Exp. Date: _____ CVV: _____ Card No.: _____

Signature: _____ (Required if card purchase) Billing Zip Code: _____

General Information

Return registration form to Delaware State Bar Association, 405 N. King St., Suite 100, Wilmington, Delaware 19801, or by fax to (302) 658-5212. A confirmation will be emailed to the registrant. Please keep a copy of this form as your receipt. A registrant may cancel a registration for a live seminar, but a request for a refund for that cancelled registration must be made in writing and must be received no later than one week prior to a seminar to be approved. PA CLE Credit will be reported according to the PA CLE Board rules: www.pacle.org. Unpaid registrants who fail to attend are responsible for the full cost of the live seminar. A registration for a live seminar may be transferred to another attorney. Call DSBA at (302) 658-5279 for more information. Visit www.dsba.org for all seminar policies.

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